

compass

FAMILY SERVICES

49 Powell Street, 3rd floor,
San Francisco, CA 94102



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compass

FAMILY SERVICES

*Helping families
find their way*

2010 →

ANNUAL

REPORT

No two families are exactly alike and each family comes to us at a different point on their journey to self-sufficiency.

AT COMPASS
WE BELIEVE
THAT EVERY
FAMILY NEEDS
AND DESERVES
AN INDIVIDUAL
ROAD MAP TO
SUCCESS.

Along the way, we help families find their way by making sure that the services that they need most are readily available and never far off the beaten track. Unique to Compass are our six interconnected programs that provide the type of assistance and support that homeless and low-income families need most. Trust is hard won with our families, and sending parents across town into unfamiliar territory often means that their needs go unmet.

Making the same referral within the Compass family, however, gets different results. Services are often no more than a few steps away and because it's Compass, families know that they will find friendly faces ready to work tirelessly on their behalf. A family may take a wrong turn here and there, but they've got amazing roadside assistance. Compass is proud to celebrate another year of helping families find their way.

DEAR FRIENDS,
The last year has given us much to celebrate. We have reached more families than ever before and we have made solid investments in our programs that have strengthened our client services and invigorated our staff.



We have eliminated duplication of services, provided more in-depth training for our counselors and case managers and are using technology to make our work more efficient.

We have shared in the joy of welcoming new babies, cheered as families moved into their first homes and marveled at the sheer determination demonstrated by parents to make a better life for their children. Our programs are making an impact not only in the lives families but also in our community. Last year, among many other accomplishments, we helped 1,823 families in crisis through our Compass Connecting Point hotline, provided 147 families with the financial assistance and counseling to quickly access or maintain housing and provided 119 children with full-time, enriched childcare and quality after-school programming.

Their success, however, could not happen without your support. Our community has been incredibly generous and we take your investment in our services for families seriously.

ERICA KISCH, Executive Director, Compass Family Services

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Compass spends more than \$.84 of every dollar on direct services for families, and we are not a group to be content with the status quo.

We provide unparalleled services for San Francisco's most vulnerable families, but we are always looking for ways to make an even greater impact. We are grateful that you have embarked upon this journey with us.

We are tremendously optimistic about our families' futures, but we know that the road ahead still has twists, turns and likely more than one roadblock. The ongoing budget crisis facing our local and state governments in particular threatens services to our youngest and most at-risk clients. Cuts to our state funding are impacting

Compass Children's Center, where we will likely have to reduce the number of childcare slots available for homeless and extremely low-income children. We have already made significant cuts to the Compass Family Shelter budget. While daunting, we choose to view these challenges as opportunities to employ the same kind of fortitude and resilience that our families show every day.

Our client families and our satisfaction in their success are our motivation and inspiration. Thank you for helping to make our work possible.

Thanks!



SLOAN KLEIN, Board Chair, Compass Family Services

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COMPASS FAMILY SHELTER
626 Polk Street
San Francisco, CA 94102

When Zeus was two, he cried a lot.

His mother, Carmen, knew that her son needed help, but between a full-time, six days a week job and trying to escape an abusive marriage, just meeting her son's basic needs consumed all of her limited resources. Although Carmen finally broke free from her abuser, she was unable to make ends meet on her own and she and Zeus lost their housing. Carmen began her journey at Compass Connecting Point where she was put on the waiting list for shelter.

After three months, Carmen and Zeus were offered a room at Compass Family Shelter. In addition to a stable place to call home, Carmen was encouraged to enroll Zeus at Compass Children's Center (CCC). At CCC, Zeus blossomed. His teachers, trained to meet the special needs of low-income and homeless children, helped Zeus learn to play and to control his emotions. He even learned to like vegetables.

Having Zeus enrolled at CCC gave Carmen the peace of mind that she needed to make real change for her family. She enrolled at City College of San Francisco to study child development and is now a pre-school teacher. Much to her delight, Carmen now works part-time at Compass Children's Center.

Now a kindergartner, Zeus, 6, loves to read and according to his teacher, "is a model for other children."

In 2010, Compass Connecting Point made 7,037 interventions to client families, including more than 3,000 referrals to services within Compass Family Services. 144 families were diverted from the shelter waiting list to permanent housing through internal referrals to Compass' Rental Assistance Project, Housing Assistance Project and SF HOME.

Compass began a quarterly brown bag lunch series to give non-management staff members a regular venue in which to educate one another about internal resources as well as a space to share best practices in our work with homeless and low-income families.

MY LIFE
CHANGED
WHEN ZEUS
STARTED AT
COMPASS
CHILDREN'S
CENTER.

It is a special place because they help the people who need it most. They understand where you are coming from.

-CARMEN

Carmen, former client and current Compass Children's Center teacher, with Alejandra, 3, enjoying a book on the rooftop playground.





When she finally saw a doctor she also discovered that she had serious hypertension. Knowing that her drug use and health issues could seriously affect her baby, Willina decided to seek help and successfully completed a drug treatment program and got the prenatal care she needed to deliver a healthy baby girl.

Although she had already accomplished so much, Willina was still homeless. She called Compass Connecting Point in crisis, and was placed on the family shelter waiting list. Four months later, she and little Faith were placed at Compass Family Shelter.

While in shelter Willina received the good news that she would be offered permanent, subsidized housing, but it would be almost a year before she could move in.

Instead of having to spend the next 12 months in shelters, Willina was referred to the Housing Access Project at Compass SF HOME, where she qualified for a short-term rental subsidy which enabled the family to live independently in a market-rate apartment.

Willina was homeless and a drug user

when she found out she was pregnant.

Sober for two years and safely housed, Willina can now give her daughter the kind of home and attention she deserves. Willina is now able to focus on her own education. She recently completed a culinary course and began an internship at a bakery. She is looking forward to landing her first job.

"It's hard. I get frustrated and overwhelmed, but I don't give up. I don't want my daughter to think that you can ever give up." -WILLINA

45 families participated in the Life Skills class conducted by Compass Family Resource Center and Compass Connecting Point; a five-week series focusing on housing, education, employment, finances and nutrition. The joint project leveraged the expertise of both programs and gave clients in both programs access to important information, tools and resources.

Parents from Compass Family Shelter completed 126 educational and vocational assessments and pre-employment counseling sessions through Compass' Opportunities Project.

Shelter clients attended 391 support group meetings at Compass Family Resource Center and participated in 102 therapy sessions.

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For contributions made July 1, 2009 – June 30, 2010

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\$50,000+

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GOVERNMENT FUNDING:

California Department of Education:

- Child Development Division
- Child Nutrition Program

Children's Council of San Francisco:

- Infant / Toddler Sustaining Grants Program
- American Recovery and Reinvestment Act (ARRA)
- Emergency Contingency Fund for Temporary Assistance for Needy Families (TANF) State Program
- CalWORKS Child Care

Emergency Food and Shelter National Board Program

Mayor's Office of Housing / Office of Economic and Workforce Development:

- Community Development Block Grant Program
- Community Development Block Grant Program for Section 108 loan guarantees

Mayor's Office of Housing: Emergency Shelter Grants Program

- First 5 of San Francisco:**
- Preschool For All
 - Aligned Family Resource Center Initiative

San Francisco Child Abuse Prevention Council: Safe-Start Initiative

San Francisco Human Services Agency:

- Housing and Homeless Services – general fund
- Emergency Shelter for Single Adults in San Francisco
- Eviction Prevention Services
- Homeless Prevention Services
- Homeless Family ACCESS SF (Accessible Child Care Expedited for the Shelter System San Francisco)
- U.S. Department of Housing and Urban Development
- Supportive Housing Program

Supportive Housing Program – Homeless Prevention and Rapid Re-Housing Program

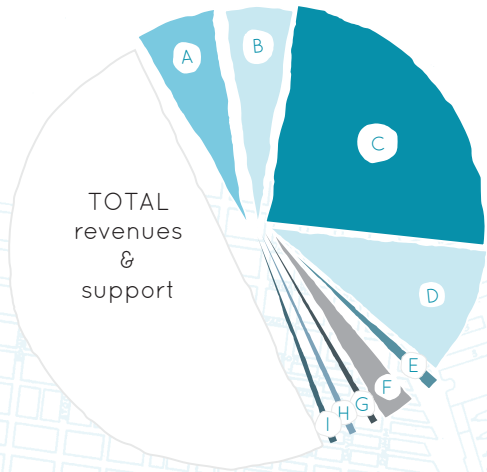
- U.S. Department of Health and Human Services
- American Recovery and Reinvestment Act (ARRA)
- Emergency Contingency Fund for Temporary Assistance for Needy Families (TANF) State Program
- JOBS NOW!
- Targeted Case Management Medical Reimbursement Services
- U.S. Department of Housing and Urban Development: Supportive Housing Program

SF Department of Children, Youth and Their Families

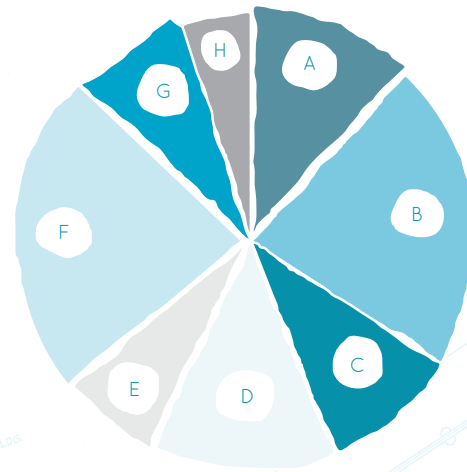
PUBLIC / PRIVATE FUNDING:

Low Income Investment Fund

SUNSHINE



- A Federal Government 12%
- B State Government 10%
- C Local Government 49%
- D Foundations 19%
- E Corporations 2%
- F Individuals 5%
- G Special Events 1%
- H Program Fees 1%
- I Contributed Services 1%



- A Compass Family Shelter 12%
- B Compass Children's Center 22%
- C Compass Clara House 10%
- D Compass Connecting Point 13%
- E Compass SF Home 23%
- F Compass Family Resource Center 7%
- G Management and general 8%
- H Fundraising 5%

STATEMENT OF ACTIVITIES

	Un-restricted	Temp. Restricted	Perm. Restricted	Total
Revenues and support				
Government grants	5,249,215			5,249,215
Contributions and events	685,076	1,496,684		2,181,760
Program fees	50,267			50,267
Investment and other income	65,156	28,254		93,410
Net assets released from restriction	1,007,686	(1,007,686)		-
Total revenues and support	\$7,057,400	\$517,252		\$7,574,652
Expenses:				
PROGRAM SERVICES				
Compass Family Shelter	807,493			807,493
Compass Children's Center	1,498,793			1,498,793
Compass Clara House	708,703			708,703
Compass Connecting Point	899,521			899,521
Compass Family Resource Center	485,753			485,753
Compass SF Home	1,551,612			1,551,612
Subtotal program services	5,951,875			5,951,875
MANAGEMENT AND GENERAL	529,455			529,455
FUNDRAISING	342,564			342,564
Total Expenses	\$6,823,894			\$6,823,894
Change in net assets	233,506	517,252		750,758
Net assets, beginning of year	4,388,897	2,664,730	83,750	7,137,377
Net assets, end of year	\$4,622,403	\$3,181,982	\$83,750	\$7,888,135

STATEMENT OF FINANCIAL POSITION

ASSETS	
Current assets	2,988,032
Non-current assets	5,732,224
Total assets	\$8,720,256
LIABILITIES AND NET ASSETS	
Liabilities	
Current liabilities	628,534
Non-current liabilities	203,587
Total liabilities	832,121
Net Assets	
Unrestricted	4,622,403
Temporarily restricted	3,181,982
Permanently restricted	83,750
Total net assets	7,888,135
Total liabilities and net assets	\$8,720,256



Vintage San Francisco map images: Eric Fisher
Photo of Carmen: Fran Meckler Photography
Photo of Willina: Connie Swain