GOMPASS FAMILY SERVICES

100 YEARS OF HELPING SAN FRANCISCO FAMILIES

Annual Report 2013-2014

OUR MISSION

Compass Family Services helps homeless families and families at imminent risk for homelessness to achieve housing stability, family well-being and self-sufficiency.

Since our inception in 1914, Compass has responded to the needs of the community and is one of the longest operating social services agencies in California. Today, we provide an integrated system of housing, education, and employment services. Our programs work because our staff responds to the unique and complex issues each of our client families face. Over 90% of families in our housing programs do not become homeless again.

DEAR FRIENDS,

WHEN A PERSON LIVES TO BE 100, WE ARE IN AWE. WE WONDER
ABOUT THE THINGS THEY'VE SEEN, THE PLACES THEY'VE GONE, AND
THE LIVES THEY'VE TOUCHED. WE ASK OURSELVES HOW THEY LIVED
SO LONG. WHAT SUSTAINED THEM? WHAT IS THEIR SECRET?

Compass Family Services just reached that same milestone: 100 years of dedicated service to San Francisco's most vulnerable populations! When we reflect on similar questions, we realize that one person surviving life's trials is incredible, but for an institution like Compass to persevere and grow over so many decades, it required and demanded an army of devoted, multi-generational leaders, frontline staff, donors, volunteers, and community members.

Like the centenarian, Compass has witnessed multiple wars, recessions, civil rights movements, and technological advances. Rather than just bear witness, Compass has sought to support positive social changes over the course of a century. We started in 1914 as Travelers' Aid San Francisco, providing critical assistance to newcomers to the city in anticipation of the 1915 World's Fair. We were the only organization to "serve and protect morally all travelers without regard to age, creed or race." We went on to support families in the midst of the Great Depression; refugees fleeing Europe and Asia, and soldiers returning home from the World Wars; the deinstitutionalized mentally ill in the 1970s and '80s; and now homeless families since the 1990s. We have injected our hope, support, and passion into San Francisco during critical points in history despite housing bubbles, stock market crashes, and civil unrest.

Over the past year, we served more than 5,000 parents and children facing the stark reality of homelessness, by providing the tools necessary to create housing stability, self-sufficiency, and family well-being. Most of the families we serve have endured through extremely harsh realities. Many families have experienced trauma, poverty and homelessness for many generations. However, the incredible impact that your support has made on their lives is only matched by their gratitude.

How have we survived so long to support so many? We wish we could tell you it was easy. In reality, it takes a ton of work. There are many nonprofits that work incredibly hard and spend a lot of money trying to solve social problems. What separates Compass is the choices we make and the standards we set. We are incredibly efficient: 85% of dollars spent are for direct services to clients. We are highly accountable: we have never had a single finding by the San Francisco Controller's Office from the inception of citywide audits. We are very effective: more than 90% of families who participated in our housing programs remained stably housed a year after they exited our programs.

Yet despite our success, the need continues to grow, and the cost of providing the same quality services increases with it. We are in a time when more than 180 families are waiting six months to get into emergency shelters, the median monthly rent for a two-bedroom apartment is \$4,000, the average annual income of our families is \$10,000, the cost of infant childcare is more than \$20,000 per year, and the likelihood that our families have experienced significant trauma is just about guaranteed.

As we look ahead to the next 100 years, we are focused on evolving and adapting to meet the needs of our families. As we outlined in our successful centennial campaign — which raised \$2.5 million — we are committed to expanding mental health services, investing more resources into education and enrichment for children, increasing our human infrastructure, scaling our volunteer program, enhancing our facilities, and improving systems to track the success of our programs.

In addition, we recognize that our community is also evolving with the influx of new businesses. We must engage these potential allies in our work to create a positive and sustainable community. With that in mind we have begun great new partnerships with companies like Twitter. Twitter and Compass are both committed to helping bridge the digital divide for homeless and at-risk families, and we are honored to have been selected as their anchor partner at the new Twitter NeighborNest, a family-friendly technology center. Given that 100 million Americans lack access to high speed internet at home, the Nest will play a critical role in closing the technology gap, as it's nearly impossible to complete school work at any age, or apply for a job at a Fortune 500 company, without the internet.

Compass Family Services will continue to be strategic and forward-thinking in order to provide the highest quality services for all of our families. We have done so for 100 years and plan to do so for 100 more. As always, we are so grateful for the continued support of our individual donors, supporting foundations, corporations, civic groups, volunteers and government funders. Thank you!

Sincerely,



Cuch Kisch LCCW





Jeff Cain Board Chair

Board of Directors

Jeff Cain, Chair Lisa Odyniec, Vice Chair Tracy Burton, Treasurer Brian McInerney, Secretary Michelle Battelle Lisa Cardone Nancy Connery Shawn Cross Bob Daoro Alison Engel Nancy Field Kelly Flannery Elizabeth Gassel Dennis Gibbons Doug Goelz Ken Gregory Beth Roy Jenkyn Sloan Klein Michael McCarthy Rosalind Navarro Solon

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A CENTURY OF SNAPSHOTS



1914-1915 photo of early board meeting



1928 pamphlet



SCOPE OF TRAVELERS' AID

THE SOCIETY MEETS ALL KINDS OF EMERGENCIES—PROVIDES RELIABLE INFORMATION, ADVICE AND GUIDANCE

It is the only organization which serves, protects morally all travelers, without regard to age, race, creed—without commercial returns of any sort—with but one aim—the interest of the travelers. The Society maintains a corps of trained workers, who meet all steamers and trains and learn the need of each new comer.

17,055 people were assisted during the first half of 1918. 1,691 of these were Service cases, which emphasizes the necessity for Travelers' Aid.

TRAVELERS' AID • FERRY BUILDING • SAN FRANCISCO

1918 mission statement



1933 poster – Travelers' Aid received support from Community Chest, a national grant-making organization that became the United Way

| Total Number Persons Assisted | 7,405 | Social Service Cases | 2,321 | Steamers Met | 540 | Steamers Met | 340 | Steamers Met | 319 |

Interviews .

Visits . . .

Nationalities .

2,043

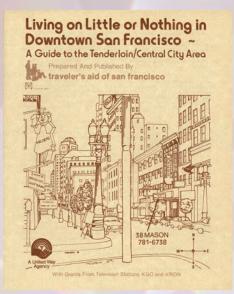


Caseload numbers increased by more than 30 times with the U.S. entry into World War II



TRAVELERS AID SOCIE

1958 poster –
Providing services
to allow families –
whether immigrants,
war refugees or
those suffering from
violence, homelessness,
substance abuse or
unemployment – to
stabilize, recover and
re-connect has been
part of Compass'
mission from the start



1980s pamphlet



1978 photo from the Tenderloin Childcare Center, now Compass Children's Center



Compass Children's Center, previously the Tenderloin Childcare Center, moved to its current location at 144 Leavenworth Street in 2002. The new facility doubled capacity from 36 to 70 children served, including infants for the first time.



2014 Compass Family Services partnered with Twitter as its anchor agency to create a technology center set to open in the summer of 2015



1955

A SPECIAL THANK YOU TO OUR CENTENNIAL COMMITTEE



Compass Centennial Campaign Co-Chairs Nancy Field, Anne Parish, Alison Engel, and Katie Traina

Centennial Chairs

Alison Engel Nancy Field Anne Parish Katie Traina

Centennial Committee

Carolyn Colpitts Aida Daay Graham Dobson Beth Gassel Diane Larrabee Mary Noel Pepys Rosalind Navarro Solon Nancy Weber

Compass' Centennial campaign and celebration would not have been possible and certainly would not have been as successful without the incredible efforts of our Centennial Campaign Committee. Co-Chairs Nancy Field, Anne Parish, Alison Engel and Katie Traina were instrumental in leading the committee, the Compass Board of Directors and staff in an effort that raised \$2.5 million in support of our mission.

These funds are now being used to expand our mental health services, build human infrastructure, scale our volunteer program, invest in children's education and enrichment and enhance our facilities so that we can serve more clients.

The committee also planned our Centennial gala celebration, which was held at the California Academy of Sciences on May 13, 2014. The celebration attracted more than 400 donors, supporters and city leaders who turned out to show support and to celebrate 100 years of providing critical services to San Francisco's most vulnerable families.

On behalf of the more than 5,000 parents and children Compass helps each year, the Compass Board of Directors and staff — Thank you!



OUR ACCOMPLISHMENTS

Last year Compass prevented more families than ever from becoming homeless and helped families who were homeless to secure stable housing and better futures for their children.



- We turned 100 in 2014! Compass continues to be one of the longest operating social services agencies in California.
- We provided 32,500 nights of housing for families.
- Reduced the therapy waitlist for our client families to zero.
- Provided over 205,000 hours of childcare, early childhood education and job training assistance to help our client families become self-sufficient.
- Individuals and corporate teams provided 4,166 volunteer hours to support our programs and services.





- Formed a partnership with Twitter to provide no-cost access to technology and employment resources for our client families at the Twitter NeighborNest.
- Received another perfect audit in San Francisco's annual report for nonprofit agencies under city contract.



COMPASS PROVIDED:

6,000
BAGS OF GROCERIES

37,500 MEALS

45,000

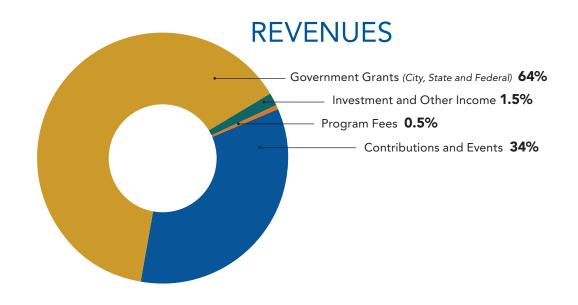
DIAPERS

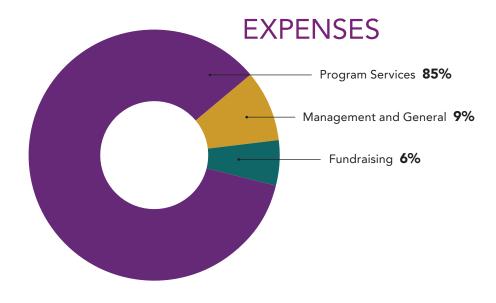
8,250BUS TOKENS

FINANCIALS FISCAL YEAR ENDING JUNE 30, 2014

Statement of Activities

Revenues	
Government Grants (City, State and Federal)	\$ 6,070,082
Contributions and Events	3,250,869
Program Fees	38,162
Investment and Other Income	147,366
Total Revenues	\$ 9,506,479
Expenses	
Program Services	\$ 7,266,677
Management and General	761,477
Fundraising	494,361
Total Expenses	\$ 8,522,515
Change in Net Assets	\$ 983,964
Net Assets, End of Year	\$ 10,302,866





GUIDING THE WAY HOME

OUR CENTENNIAL CAMPAIGN LEADERS AND SUPPORTERS

Compass Family Services deeply appreciates the following donors for their leadership and generosity in support of our centennial campaign, Guiding the Way Home, enabling us to help hundreds more families each year and greatly increase our impact. Thank you for helping us to transform lives! All of the following gifts were received between July 1, 2013 and June 30, 2014.

Polaris

Anonymous
Victoire Reynal Brown and Owsley Brown
JPMorgan Chase Foundation
Mimi and Peter Haas Fund
Silver Giving Foundation
The Stanley S. Langendorf Foundation
Viragh Family Foundation

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Alison and Peter Engel
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Stephanie and Dick Fredericks
Elizabeth and James Gassel
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The Horace W. Goldsmith Foundation
Christina and John Keker
Stephanie and Bill Mellin

SCIENCE IN ACTIONS OF THE PERSON OF THE PERS

Todd Traina, Dede Wilsey, Nancy Bechtle, and Joachim Bechtle

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Dick Costolo, Twitter, and Peter Engel, JPMorgan Chase

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Nova

Anonymous
Nancy and Doug Abbey
Gregor Berkowitz
Kelly and Charlie Boyd
Tracy and John Burton
Barbee and Bruce Callander
John Cardente
Nina Carroll



Twitter CEO, Dick Costolo, announces partnership for NeighborNest at Centennial Gala

Joanie and Bob Daoro Kristine and Joseph Demko Stephanie DiMarco and Jim Harleen DZH Phillips Jessica and Stephen Galloway **GATX** Alison Geballe Shannon Gilmartin and Jeff Cain Doug Goelz Meghan and Greg Harris Barbara and Bill Hazen Lazard Freres & Co. Marie and Barry Lipman Michael and Stacy McCarthy Leesa Miao and Martin Romo Lisa Odyniec and John Donovan Gina and Stuart Peterson Lynne Poole Principal Life Insurance Company Lisa and John Pritzker Paula and Robert Reynolds Rodrigues Family Fund Kathy Rohan and Joseph Jolson The San Francisco Foundation Dan Schryer Jane and Paul Stewart Anita Trachte and Timothy Mason

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Christy Ahn and Andrew Huang

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Pam Diwik, Alison Engel, and Megan Kaplan

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Jeanne Dinkelspiel
Pamela Diwik
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Jeanne and Koji Felton
Allison Ferenstein
Cherielyn and Tom Ferguson
Barbara Field
Linda Fitz
Jessica and David Flemming
Barbara Foley
Margaret Foley



Compass Executive Director, Erica Kisch and Lieutenant Governor, Gavin Newsom

Lizanne Fontaine and Robert Buckholz Ruth Ford Myrna and Tom Frankel Chandra and Robert Friese Amey Garber and Richard Lesnick Nina Gardner Carolyn Gibbons Elizabeth Gignilliat Laura and Eppy Giles

Rusty Gill Barbara and Robert Gilmartin Penelope Goldsmith Julie Inman Grant Caroline and Richard Grey Liz and Tom Hale Marlene and Michael Hallenberger Maurine and Philip Halperin Amanda Hamilton and Tim Hemmetter Evan Hamilton Peggy Hammett and Rudy Lacoe Delores Harkin Betty and Joe Hartog Remy Hathaway Kristina Hentschel Janet Herben Jane and Stephen Heumann Elaine Hilp Susan Hirsch and Susan Leal Roberta and Rusty Holden Norman Honbo Charlyn Hook Ruthie and Alan Hook

Ruthie and Alan Hook
James Hormel
Huey Hua
Leslie and George Hume
Janet Hunter and David Zenoff
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Eugenia and David Janke
Cameo Jones and Ronald Tremblay

Caroline Kahn and Larry Werboff Julie Kahng Jessica and Kirk Kaludis

Casey and Jim Kaneko Megan Kaplan

Marylou Karp and Ken O'Brien

Tonia and Adam Karr Susan and Ron Kase

Colleen Kavanagh and Erik Puknys

Nancy Kehoe Bonnie Kennedy



Sandy Bertelsen, Virginia Bertelsen, Joe Murphy, Cathy Murphy, and Tom Bertelsen

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An a cappella student group from Lick-Wilmerding High School performed as guests arrived to the Centennial gala on May 13, 2014

Ann Ferrell Millham and Steve Millham Deborah Mintz and Michael Gorman Lily Mirels and Michael Levine Julie Moll and Nick Levinson Kathryn and Aaron Money Elizabeth Montgomery Jeanette and Kevin Moore Lida and David Morgenstein

Joel Morris

Elena Gates Motlow and Geoff Motlow Maryam and Oran Muduroglu Catherine and Joseph Murphy Andrea and Scott Nagelson

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Kathryn Nyrop and Stephen Koch

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Dave Oak

Kelley O'Brien and Robert Johnson

Shannon O'Keefe

Sophie O'Neill

Stephanie Palmer

Paragon Real Estate Group

Paul Hastings Virginia Pell

Mary Noel Pepys

Lauren and Paul Picciani

Nathalie Piel and Patrick Renvoise

Thomas Platt

Rachel Polish and Raul Keally

Eleanor Pollak

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Jane and Nick Prior

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Jennifer Rainin and Frances Stevens

Helen Hilton Raiser Victoria Raiser

Vanessa Ramos

Susan and Tom Reinhart

Laura and John Rende

Jennifer Resner and Jonathan Loran

Beth Rhoades Holland

Rae Richman and Tomas McCabe

Merritt Richmond

Patricia and Chris Roman

Scott Rubin

Judith and Alex Saldmando

San Francisco Federal Credit Union

Ginny and Stephen Savage

Reene and Murray Schisgal

Linda Schneidman

Kim Schwarcz

Beatrix and Mike Seidenberg

Sally and James Shapiro

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Scott Whitman

Karen Wickre

Mary Wikstrom and Andy Grimstad

Kate Wilusz

Julie and Mike Wirth

Alex Witherill



Honorary board members Mary Noel Pepys, Kyri McClellan, and Diane Larrabee

Allison and Alex Wong Leslie Yuan and David Aaronson Diane and Howard Zack Janet Zanetto Danell Zeavin and Ronald Stovitz Stephanie Zeppa Myron Zimmerman

OUR DONORS

The following list reflects gifts to our general operating fund from individual, foundation and corporate donors received between July 1, 2013 and June 30, 2014. Each gift provides Compass with the resources to help our client families achieve housing stability, family well-being and self-sufficiency. We are deeply grateful to each and every donor for helping the more than 5,000 parents and children we served last year to break the generational cycles of homelessness and poverty. Thank you!

Dream Maker

Mimi and Peter Haas Fund Tipping Point Community

Wellness Champion

Children of Shelters
The Community Foundation
Boulder County
William Randolph Hearst Foundation



Home Provider

Bella Vista Foundation Walter & Elise Haas Fund Willow Springs Charitable Trust

Education ProponentBarbara and Gerson Bakar

David B. Gold Foundation
Tenah and Chad Dyer
Evelyn and Walter Haas, Jr. Fund
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James A. Folger and Jane C. Folger
Foundation
The Stanley S. Langendorf Foundation
Twitter
William G. Gilmore Foundation
Williams-Sonoma/Pottery Barn/
Pottery Barn Kids

Parent Advocate

Annunziata Sanguinetti Foundation
Bernard and Alba Witkin
Charitable Foundation
Credit Suisse
George H. Sandy Foundation
Richard Grand Foundation
S.H. Cowell Foundation
Yael and Itamar Simonson
TJX Foundation
Verizon Wireless



Volunteers from Pottery Barn Kids give Compass Children's Center a beautiful makeover

Skills Builder

Anonymous
Bank of America
Carl Gellert & Celia Berta Gellert
Foundation
The Elinor Smith Charitable Trust
Jewish Vocational Services
MAXIMUS Foundation
Val McKeever
Sadie Meyer and Louis Cohn Foundation
Symantec
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Family Supporter

Kendall Austin
Baird Foundation
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Fashion Institute of Design and
Merchandising
Paloma Figueroa
Stephanie Johnson and Torrey Lincoln
Laura and Ryan Kruizenga
Carol Lane
Peet's Coffee & Tea
Royal Tug
S. D. Bechtel, Jr. Foundation
Maryam Samady



Stylists from Renaissance Salon give free haircuts to residents at Compass Family Shelter

Serena and Tyler Sheldon Allan Sindler Peggy and Craig Straley Michael Whitmire

Life Starter

Martin Lawler

Arne Olson

Marian Rubin

Kenneth Newman

William Rosenblum

Brent Barnum Emily Daoro Colin Davitian Ajay Deshmukh Carolyn and William Epling Gap Foundation Gift Match Program Genentech Ashley Heaps Indiegogo Stacey and Chris Irving Betsy and Allen Kline

Rebecca Schumacher Dale Smith Marissa Snapp Jessica Teach Susan Valeriote and Kenneth Goldman Laura Weyl



Compass kids enjoying the magic show at the Spooktacular Halloween Party at Runway

Family Friend

Autodesk, Inc. Linda Back Elaine and David Barry Christine Beard Sarah Bennett Lee Bialik Anthony Brown John Caginia Michael Cantor D. Celur Connie Chung Allyson Clark Thomas Coleman Community Thrift Store Barbara Cupper Neil Daswani Jennifer Evans Elizabeth Foy Jason Galloway Bliss and Christopher German Laura Ghannadan Quinnetta Gill Nicholas Grandy

Daryl Harrington Teresa Haun Paul Hester Amanda Kolakowski Wendy Lu Tony Miley Judith and Walter Miller



Shoe shopping spree for Compass children thanks to Payless ShoeSource

Michael Morrissey Richard Otter Wade Polk Denise Ragain Negina Rood and Andrew Haskins Ropes & Gray Genevieve Salmonson Farshad Samimi Garry Schermann Melissa Seyedin SLS Carrie and Jason Smith James Soe St. James Altar Fund Stacy Thompson Stacy Treco and Douglas McDowell Visa Matching Gifts Lauren Wang Eric Wilinski Yahoo! Matching Gifts

ADOPT-A-FAMILY DONORS

The 2013 Adopt-a-Family project was a great success with more than 350 Compass families paired with generous individuals, corporate teams and groups. Thank you to all of our thoughtful donors who brightened the holiday season for so many families.

AECOM
Aerotek, Inc.
Heather Albinson
Joy and Jonathan Alferness
Amazon.com
Evelyn Amezcua
Architectural Resources Group
Lynne Arrington
Association Management Solutions
Kendall Austin

Safia Abbasi

Kendall Austin
Teresa Bachman
Amy Bachrodt
Banana Republic
Trudy Barnes and Chris Pavicich

Bonnie Barron Benefit Cosmetics Ridwana Bentley Bessemer Trust Blue Shield of California

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 ${\bf Enterprise\ Holdings-SF\ North\ Bay\ Region}$

Equinox San Francisco Nicholas Errico

Nicholas Errico Evolent Health Kelly Fagan



Caterers and volunteers with Executive Chef prepare a feast for the Annual Holiday Party for Families

Melissa Fardy

Federal Reserve Bank of San Francisco

Jennie Feldman Lisa Feldstein Paloma Figueroa First Republic Bank Jessica Flanigan Forrest Perkins

Stephanie and Richard Fredericks

Sarah and Brian Freiermuth

Gap

Beth and James Gassel

Laura Ghannadan

Nicole and Marc Ghilarducci Lauren Geissler Giometti

Ani Golovko Mia Gonzalez Goodwill Jessica Graham Brittany Grant Joseph Green Nichole Gutierrez

Caitlin Haberberger and David Barrowman

Henry (Chip) Hansel Jennifer Hart Julie Hartstein Teresa Haun

Katelyn Hawkins Ashley Heaps

Heffernan Insurance Brokers

Andrea Henningsen Monica Heyneker

Laurel Hilton

Hitachi Consulting

Lara Ho

Alex and Jordan Hoffner Jessica and Brian Huppi

ICONIQ Capital Ingenio, LLC inPowered, Inc.

Intuit

Jennifer Irwin

iShares Jolsna John

Stephanie Johnson and Torrey Lincoln

Kaiser Permanente

Jamie and Lane Kasselman

Jill Keagy Julie Kelly Maureen Kelly Lottie Kendall

Kforce

Olana and Zain Khan Kholsa Ventures

Elisa King

Florence Kirkland Knoll-San Francisco Monique Koenigsberg

Kontagent Michele Kuhns

Kurt Salmon Associates
Jean and Sho Kuwamoto

Peggy Lane Brain Lasofsky Annie Le Brian Lee Chris Leimpeter Christopher Lentz



Julie Lewis Gayle Link

LinkedIn Corporation

Donna Liu

Jeanette Livingston Adam Lovingood Samantha Low Lowell High School Laura Hancock Lubin Erika MacGlennon

Lynn and Barry Mainz Julia Mathis

McCarthy, Johnson & Miller Law Corporation

Deborah McCrimmon and Aaron Johnson

Sarah McCullough Meghan McDonnell Lauren McDowell Jacquelyn McKiernan

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California Department of Education:

- Child Care and Development Program
- Child and Adult Care Food Program

Emergency Food and Shelter National Board Program

First 5 San Francisco Children and Families Commission:

- Preschool For All
- Family Resource Center Initiative Grant
- San Francisco SafeStart Initiative (subcontract from San Francisco Child Abuse Prevention Council)

San Francisco Human Services Agency:

- Housing and Homeless Services
- Homeless Family ACCESS SF (Accessible Child Care Expedited for the Shelter System San Francisco)
- C-WAGES (Compensation Wage Augmentation Grants for Economic Support)
- San Francisco Child Care Subsidy Support

San Francisco Mayor's Office of Housing/Office of Economic and Workforce Development:

- Emergency Shelter Grant Program
- Community Development Block Grant Program

U.S. Department of Housing and Urban Development:

- Supportive Housing Program
- Supportive Housing Program Homeless Prevention and Rapid Re-Housing Program

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